

**echoing  
green**



# INVESTING IN A BETTER WORLD FOR MORE THAN 30 YEARS

We discover emerging social entrepreneurs and invest deeply in the growth of their ideas and leadership. Over 30 years, we've built a broad, dynamic ecosystem to support these leaders as they solve the world's biggest problems.

**800+**

leaders who have  
launched with our help

**\$47M**

invested in their ideas  
and leadership

**70%**

of Fellows remain in the  
social sector today

**\$6.6B**

raised by Fellows in the  
service of social change

## SUPPORTING VISIONARY LEADERS

We find and support people with the best ideas to positively impact the world. Through our intensive two-year program and beyond, we provide the tools they need to bring their solutions to life and lead transformative change.

**2,500+**

applications annually from  
across the world

**34**

Fellows accepted into  
2019 program

**\$2.7M**

in seed-funding  
invested

**86**

countries where Fellows  
are making a difference

See how we find and develop the  
brightest ideas.

[echoinggreen.org](https://echoinggreen.org)

## CONNECTING A DIVERSE ECOSYSTEM

We're building a dynamic community of business leaders, social innovators, institutions and investors committed to solving global issues. Through our collaborative network, we spark opportunities for Fellows to connect with the resources they need to flourish.

**Impact Funding  
and Support**

**Board Leadership  
Training**

**Fellow Advisory  
Groups**

**Training Future  
Entrepreneurs**

Find your place in our social  
innovation ecosystem.

## FY19 FINANCIAL REPORT

REPORTED 11.12.19–UNAUDITED

### NET ASSETS \$7,107,166

Restricted	\$5,563,802
Unrestricted	\$1,543,364

### REVENUE \$9,426,917

Individual	\$3,426,662
Corporate	\$3,037,388
Other	\$2,005,367
Foundation	\$957,500

### EXPENSES \$9,987,434

Program	\$6,630,110
Management	\$2,123,264
Fundraising	\$1,234,060

## POSITIVE RETURNS

This year alone, the \$2.7M investment by Echoing Green in 71 emerging social change leaders from around the globe has catalyzed profound results.

# 54

Organizations  
launched

# 533

Jobs created or supported  
in the social sector

# \$26.1M

Additional funds raised by  
Fellows in the service of social  
change to deepen their impact

# 4.4M

Constituents served  
through better healthcare,  
education, and more

That's a 984% ROI for social  
innovation around the globe.

Thank you to our  
2019 Supporters!

Citi Foundation



FUND II  
FOUNDATION



Dave and Laurie  
Hodgson



#### \$100,000 AND UP

Ajay and Debbie Nagpal  
Barclays  
BlackRock  
Carter and Stephanie  
McClelland  
Guggenheim Partners  
KKR  
Mai Family Foundation  
McCance Foundation  
Newman's Own Foundation  
Skoll Foundation  
Steve and Roberta  
Denning  
The Moody's Foundation  
The Rise Fund  
Trevor and Lee Ganshaw

#### \$25,000 AND UP

Adam Shapiro and Jana  
Pasquel de Shapiro  
American Express  
Foundation  
Andrew Kassoy  
Bloomberg L.P.  
Dan Weiss and Amy  
Berkower  
David and Lisa Issroff  
East Rock Capital  
Flora Family Foundation  
Godley Family Foundation  
Goldman Sachs Group, Inc.  
Guy and Kitty de Chazal  
John and Gwen Smart  
Foundation

Josh Mailman and Monica  
Winsor  
Larry and Gail Wieseneck  
Marc and Stacey Saiontz  
Marie Kelly  
Maurice Amado  
Foundation  
Maya Ajmera and David  
Hollander  
Noah Walley  
Paul, Weiss, Rifkind,  
Wharton & Garrison LLP  
Peggy Segal and David  
Topper  
Propel Capital  
Robb and Jenny Vorhoff  
Robert China

Steve Malkenson  
Straubel Foundation  
The Joelson Foundation  
UBS  
Union Square Advisors  
**\$10,000 AND UP**  
Adam Janovic  
Anne Ackerley  
Bank of America  
Citibank  
Credit Suisse  
Deutsche Bank  
Dylan Hixon  
Esther Benjamin  
H.I.G. Capital  
HSBC Bank  
J.P. Morgan Chase & Co.

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